



Canada's Evolving Role as a Global Energy Superpower

John Goldsmith, Head of Canadian Equities, Montrusco Bolton Investments Inc.

June 2026

Key Takeaways

- The Trans Mountain Expansion is the country's largest infrastructure investment since the railways.
 - Canada's oil was historically landlocked; the pipeline opens new global market access.
 - Near-term pipeline expansions are projected, and a new pipeline is being discussed.
 - Energy policy is clear and investment in Canadian resources signals growth.
-

For years, Canada sat on one of the world's largest oil reserves and watched tens of billions of dollars in value erode through constrained export capacity. Thankfully, that era is ending. The Trans Mountain Expansion (TMX) pipeline is now operational and the ambitions behind it are growing rapidly. This oil pipeline is Canada's most consequential infrastructure investment since the railways.

With throughput already running near full capacity and expansion plans targeting 1.2 million barrels of oil equivalent per day (Mboed), Canada is signaling something more than pipeline growth. It is signaling a fundamental shift in how the country positions itself in the global energy order. But with controversy between the Federal Government and First Nations communities, what does the pipeline mean for the Canadian economy and Canadian equity investors?

What makes TMX distinct from typical infrastructure is its explicit designation as a sovereign asset. Acquired by the federal government in 2018, TMX is now the crown jewel of the Canada Development Investment Corporation, which oversees approximately \$75 billion in assets at the intersection of public policy and private-sector execution. Although there has been speculation from some investors, there are no plans to privatize the TMX pipeline in the near term. It is strategically significant for the federal government as it focuses on expansion, not the ownership structure.

The TMX pipeline is creating long-term value for the Canadian economy

The economic case for TMX is empirical, not theoretical. For 15 years prior to the TMX, constrained export egress cost Canada an estimated \$50 billion in lost value through widened price differentials, specifically oil that comes from oil sands also known as heavy oil. Since beginning operations, the pipeline has already generated approximately \$13 billion in value—and it is not even operating at full potential yet.

The TMX pipeline creates new opportunities for Canadian oil exports. Prior to the pipeline, Canadian oil was landlocked from the world's fastest-growing energy consumers. TMX permanently changed that and created new market access.

Today, TMX moves approximately 850,000 barrels per day (kboed), running at 95.5% capacity—with Washington State taking 250 kboed, British Columbia refining 100 kboed locally, and the balance flowing to Asian markets. And it is bringing a financial influx into the Canadian economy.

In its most recent period, TMX returned approximately \$1.7 billion to the federal government (\$1 billion in dividends and \$700 million in interest). By 2029, dividends are projected to reach approximately \$2 billion annually.

Canada is investing in a global oil marketplace

The geopolitical logic of Canadian oil exports has strengthened significantly. Middle East instability — particularly around Iran — has accelerated conversations with Asian buyers about supply diversification. The question from Asian energy customers is no longer whether they want Canadian oil, but how fast Canada can scale supply and the durability of production.

The answer on durability is increasingly clear: a sovereign pipeline owned by the federal government, with strong political support for expansion, offers exactly the supply security that Asian refiners and petrochemical producers are looking for. The Rongsheng facility in China produces 800 kboed and has a petrochemicals back-end twice the size of any comparable facility globally. This illustrates the scale of demand Canada is trying to supply.

Geography is an underappreciated advantage. Canadian crude oil reaches Asian ports faster than Middle Eastern or Latin American alternatives. It reduces shipping costs and reinforces the economics of long-term supply agreements between Canada and global energy consumers.

What is next for TMX and Canadian oil exports

With the positive economic impact from TMX, energy sector leaders and the Canadian federal government are having serious discussion regarding the construction of an entirely new export pipeline. More good news for the Canadian economy, is the next phase of value creation from the pipeline is already in motion. TMX is targeting an approximate 30% throughput growth with a Drag Reducing Agent and mainline optimization. This could increase the output from 890 kboed to approximately 1.2 Mboed. This capacity increase requires only 30 kilometers of new pipeline construction in British Columbia.

In Q1 2026 earnings calls, multiple Canadian oil producers explicitly cited the need for additional west coast export infrastructure. Canada Development Investment Corporation has a mandate to execute on policy-driven investment opportunities — and is well positioned to catalyze or partner on a new pipeline project.

For investors, the implications of a second major pipeline are profound. Canadian oil would no longer need to be as discounted, because it will help expand global market access. Canadian oil export growth would gain a durable, long-duration tailwind. Leading Canadian energy corporations that produce heavy oil such as Suncor, Tamarack Valley, Headwater Exploration, International Petroleum and Gibson Energy are already seeing growth. These are all names we currently own within some of our Canadian Equities investment strategies.

One major constraint on the construction of a second pipeline in British Columbia is consent from First Nations communities. John Goldsmith, Head of Canadian Equities at Montrusco Bolton Investments Inc. says, “to get super bullish on Canadian national building projects, we need three things: Canadian Federal Project Office streamlining initiatives, a Final Investment Decision and First Nations consent.” The initiative has been streamlined. However, a Final Investment Decision has not been made and will undoubtedly be contingent on First Nations consent.

As a government-owned entity, TMX navigates Indigenous partnership obligations, regulatory frameworks, and geopolitical relationships in ways that private operators cannot. There are currently 127 Indigenous nation territories that interest with the pipeline and 81 mutual benefit agreements were negotiated during construction.

The [Coastal First Nations](#) released a statement of non-support for a pipeline within British Columbia. The group confirmed they will never allow a pipeline and oil tankers route to the North Coast of B.C. because it puts their way of life at risk.

Needless to say, the federal government has some negotiating to do before a second pipeline comes to fruition. Goldsmith confirms “we are not taking any explicit or implicit bets on this pipeline being built in our Canadian Equity investment strategies.”

How do Canadian equity investors benefit from the energy sector expansion

For investors with exposure to Canadian energy, the structural picture is clear as several factors contribute to long-term growth.

Infrastructure benefits from expanding throughput, volume-based fee structures and the elimination of privatization overhang. TMX’s sovereign status removes speculative positioning from the equation and allows operators like Pembina and Gibson Energy to be evaluated on their own fundamentals.

Oil producers stand to benefit directly from sustained differential compression. The spread between Western Canadian Select and West Texas Intermediate (WTI) has already narrowed materially. Additional infrastructure would structurally lock in that improvement.

Indigenous economic participation, while currently secondary to the expansion program, represents a long-term growth catalyst. The Canada Indigenous Loan Guarantee Corporation is capitalized and active. As expansion milestones are achieved, equity participation from Indigenous communities will add both political durability and incremental capital to the sector.

Energy policy is clear, and investment in Canadian resources should also be

Canada’s energy story is not simply about oil. It is about a country deciding that resource wealth is a foundation for long-term prosperity and global relevance.

Canada is building infrastructure, expanding production and cultivating relationships with Asian energy consumers. This clarity of purpose from the federal government is a signal worth taking seriously when investing in Canadian resources.

ABOUT THE AUTHOR



John Goldsmith, MBA, CFA, CBV, CIM, FCSI
Head of Canadian Equities

John Goldsmith brings over 25 years of experience in North American equity markets. John is Head of Canadian Equities at Montrusco Bolton Investments Inc. and is the Lead Portfolio Manager for the benchmark aware Canadian Small Cap Fund and dividend strategies. He joined the firm in April 2004 as a Senior Equity Analyst, covering the natural resources, telecom and health care sectors. John became a portfolio manager in April 2009.

Prior to joining the firm, John worked as a financial analyst at CN Pension Fund. He also worked for CIBC and RBC Dominion Securities. John has an MBA specialized in Finance from McGill University and holds the Chartered Financial Analyst (CFA) and Chartered Business Valuator (CBV) designations. John has also obtained the Chartered Investment Manager (CIM) and Fellow of the Canadian Securities Institute (FCSI) designations as well as the CFA Institute Sustainable Investing Certificate.

ABOUT MONTRUSCO BOLTON

Montrusco Bolton Investments Inc. was founded in 1999. We are an independent asset management firm with over C\$15 billion in assets under management (as of March 31, 2026).

We have a disciplined, long-term investment philosophy and aim to grow capital while being mindful of downside risk to preserve capital throughout market cycles.

Our investment process is designed with transparency, consistency and accountability. We operate globally and serve institutional and wealth clients in Canada, the United States, Europe, the U.K. and Asia.

CONTACT US

To learn more about Montrusco Bolton and our investment strategies, please [contact us anytime](#).

For more investment and market insights, [follow us on LinkedIn](#) or visit www.montruscobolton.com.



Disclaimers

Past performance is not necessarily indicative of future returns. Performance may vary in the future from that shown in this presentation for a variety of reasons, including market conditions and in response to economic, political and other developments. Investments are not guaranteed or insured by the Canada Deposit Insurance Corporation ("CDIC") or any other government agency and may lose value.

Information in this presentation is obtained from sources that Montrusco Bolton Investments Inc. (« MBI ») considers to be reliable; however, MBI makes no representation as to, and accepts no responsibility or liability for the accuracy, fairness or completeness of the information. MBI is not and does not purport to be an advisor as to legal, taxation, accounting, financial or regulatory matters in any jurisdiction.

This material is neither an advice nor a recommendation to enter any transaction and it does not constitute an offer or solicitation to buy or sell any security or any other financial instrument. Any sectors, industries, countries or securities discussed in this presentation are for illustrative purposes only and should not be considered as investment recommendations. There is no guarantee that the same or similar holdings will be purchased or held in accounts in the future. You should not assume that any holding listed herein was or will prove to be profitable.

This material is provided on a confidential basis, is intended only for the use of the authorized recipient and may not be distributed to any other person without the prior written consent of MBI.

Any analyses provided herein are provided to assist the recipient in the evaluation of the matters described herein. Statements contained in this document that are not historical facts reflect our views, beliefs, estimates, projections, opinions and/or current expectations regarding future events. Such statements and analyses involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed on them. Various risks and uncertainties may cause actual events to differ materially from current expectations; accordingly, such analyses and statements should not be viewed as facts and should not be relied upon as facts or accurate predictions of future events. All performance data and related information have been prepared in a manner intended to be fair, balanced, and not misleading, in accordance with the guidance provided by the Canadian Securities Administrators (CSA) in Staff Notice 31-325.

The MSCI data is comprised of custom indexes calculated by MSCI. MSCI makes no warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report has not been produced or approved by MSCI.

From time to time, the material may contain past specific recommendations of a particular security as a means of discussing the disciplined stock selection and portfolio management process. As such, you are entitled to request a list of all recommendations made during the past year including the name of each security, date and nature of each recommendation, market price at time of recommendation, price recommendation acted upon and most recent market price. Any past recommendations are not an indication of the results of future recommendations.

Montrusco Bolton is an investment adviser registered as such with the United States Securities and Exchange Commission (SEC). Investing in securities involves the potential risk of loss that all investors should be prepared to bear. There is no guarantee that any investment strategy will achieve its intended outcome. A copy of our disclosure brochure filed with the SEC setting forth our business practices and conflicts of interests is available via the follow public disclosure website by typing our name after client clicking on the following link: [IAPD - Investment Adviser Public Disclosure – Homepage.](#)

This material is intended for distribution only in those jurisdictions where Montrusco Bolton Investments Inc. is registered and for accredited or institutional investors.

If you have any questions or require additional information, please feel free to contact us at compliance@montruscobolton.com.